



IT IS 2001 ALL OVER AGAIN

We've been here. We know the way. Let us lead you out of the Abyss!

In 2001 we were emerging from a prolonged market downturn. We were converting from tax incentives to a cash-flow economy. Cash was king! Sound familiar?

We expected 7,500 – 8,000 new homes.
MLS estimation - 15,000 existing homes to sell.

Foreclosures were prevalent, but starting to slow.

Our sales volume was less than \$50,000,000 with 7 agents. Today we are running similar per agent volume.

THEN

Largest Clients Were:
KB Home
Rick Sheldon
Gordon Hartman
Chesley Swann
City Public Service
Continental Homes

NOW

Largest Clients Today:
D.R. Horton
Brad Galo
Gehan Homes
TriStone Homes
LGI Homes

We sold 1,100 acres of land!
We sold 436 lots that year!
Our listing inventory had soared.
Sound familiar?

We sold 540 acres of land.
We sold 580 lots
Our listing inventory has soared.

Now is the time to sound the alarm. The market is turning! We are going from defense to offense.

Now is the time of opportunity.

Let's take advantage of San Antonio's presence in Texas and Texas in the U.S.

-H. Dale Kane